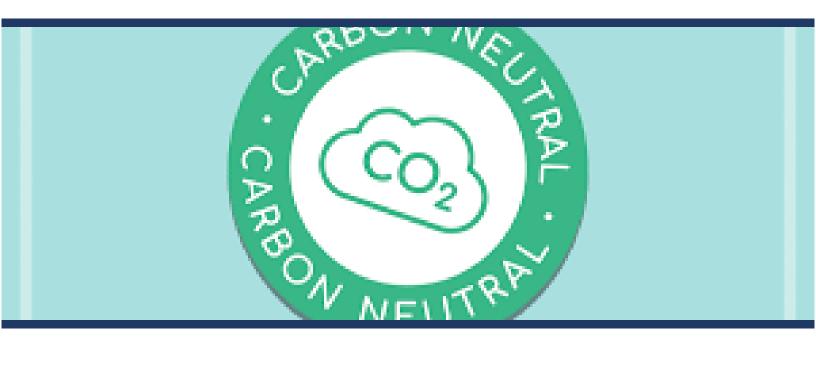
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CARBON NEUTRAL CHOCOLATE

JUNE 2023



ARANCA'S QUARTERLY SECTORIAL UPDATE ACROSS FOUR DIMENSIONS....

Developments • Technology updates • Company expansions • Disruptive innovations • Competitor tracking • New product launches • Under-research technologies • Product USPs •	01 02 4D's	 Dynamics New entrants/ start-ups Supply chain activities New business 	models Company financials Other initiatives
Drivers • Government policies & Product ratings & regulations • Litigations • Customer Insights	04 03	 Diversification Mergers & acquisitions VC investments Company collaborations 	 Licensing activities Exploring alternate applications



	Developmen	ITS
Technology/ Innovations	FOOD LABS.	To develop the new cacao-free chocolate, the team explored a long list of potential ingredients. Two key ingredients are carob and barley. In traditional chocolate, cocoa beans are fermented and roasted before they're mixed with sugar; the startup does the same thing with these ingredients. Source: Fast Company
Technology/ Innovations	VOYAGE	Voyage has launched cocoa- free ingredients to reduce climate implications. Source: Forbes
Technology/ Innovations	NO(OA	Combining Nocoa Concentrate and Nocoa Butter creates Nocoa, a "delicious cocoa-free chocolate, with 90% less CO2." The crops are grown and harvested locally, and the chocolate is made at the company's headquarters in Munich, reducing precious carbon miles. Source: <u>Tech.eu</u>
Fechnology/ nnovations	PLANET	Planet A Food's oat fermentation ingredients stand as equals next to cocoa butter and cocoa powder – and the larges confectionery companies globally agree. However, Planet A Foods has an irrefutable advantage: 92% less CO2e emissions. Source: Carbon Cloud
Fechnology/ nnovations		The cocoa bean, from which the key ingredient in chocolate is derived, has never been cultivated in Israel. Celleste Bio's high-quality cocoa is produced in a laboratory by growing plant cells almost as easily as growing yeast. Put then in a solution of sugar, water and vitamins and they will keep multiplying and growing. <i>Source: Israel 21 C</i>
Technology/ Innovations	NuKoKo	Nukoko uses precision fermentation to create delicious chocolate alternative from locally sourced beans. This reduce carbon emissions by 90% compared with traditional chocolate. <i>Source: LinkedIn News</i>
	DYNAMICS	
Market Expansion	FOOD LABS.	Having secured \$5.6m in investment, cocoa-free chocolate alternative brand WNWN is preparing to enter the UK ar EU retail markets. Source: Food Navigator Europe
	Diversificatio	DN
/C Investment	LOVE COCOA by Jurns Calibry	London-based sustainable chocolate business, Love Cocoa, has secured a \$4.25 million investment funded by ventu capital investor, Richard Koch. The funds will be used to grow Love Cocoa's senior management team, launch its fir brick-and-mortar store and expand retail distribution. Source: Food Bev Media
Collaboration	Food Innovation for Good	The unique-tasting, responsibly sourced chocolate, created in Vietnam by joint venture Puratos Grand-Place Indochin (PGPI), was found to meet the requirements of the carbon neutral standard. It aims to reinvent the chocolate process by combining fermentation in wooden acacia boxes with slow roast methods to create 'tree to bar' chocolate in 60 days. Source: <u>Puratos</u>
	Drivers	
Government Approval		The regulation affects seven specific commodities (cocoa, coffee, soy, palm oil, wood, rubber, and cattle) and the derivatives, as well as products made using these commodities (e.g. leather, cosmetics, chocolate etc.). Over the cours of the next two years a review will be carried out, potentially adding additional products to this list. <i>Source: Kpmg Belgium</i>
Government	Cologic	BEUC takes issue with carbon neutral claims, even when carbon offsetting projects are funded to achieve it. The consumer organisation argues the claim is 'scientifically inaccurate', since the production of all food and drinks will

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SOLUTION PORTFOLIO – TECHNOLOGY RESEARCH & ADVISORY

IP Strategy	Technology Intelligence	Growth & Strategy	
How best can we proactively manage and monetise our technical knowhow / intellectual property?	How best can we keep abreast of technology trends, competitor activity and headwinds / tailwinds in our domain?	Which technologies do we invest in? How do we ensure quick wins? Speed to market?	
 IP Portfolio Analysis 	 Competitor Benchmarking 	 R&D Strategy Roadmaps 	
 IP Monetisation 	 Tech / IP Landscapes 	 Technology Scouting 	
IP Valuation	 Technology Watch 	 Open Innovation 	
 Prior Art Searches 	 Market Analysis / Trends 	 Product Development 	



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