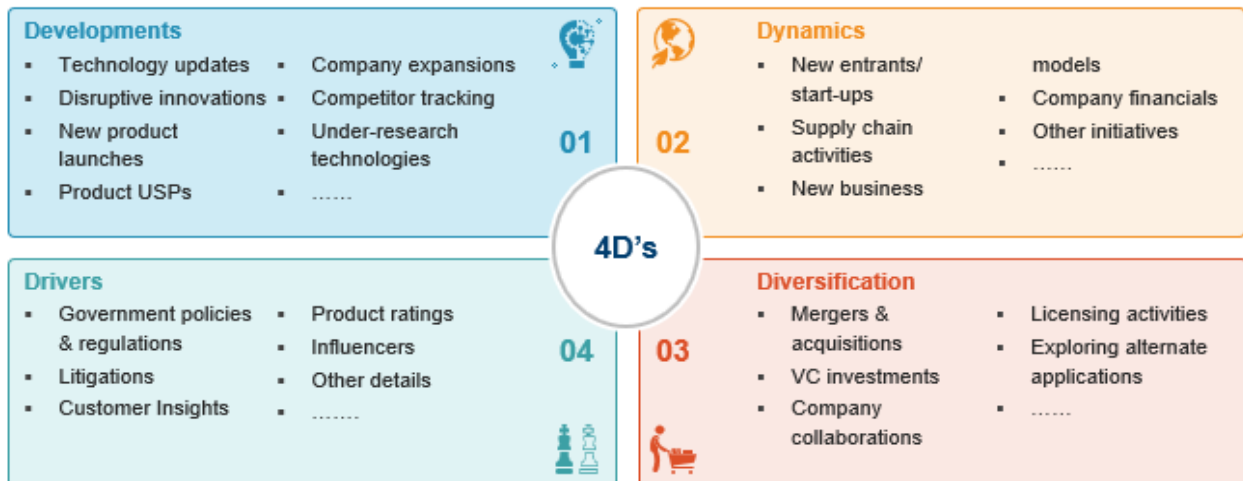# INTELLOTRACKER

DOCUMENT MANAGEMENT SOFTWARE

JUNE 2023

ARANCA'S QUARTERLY SECTORIAL UPDATE ACROSS FOUR DIMENSIONS….

Developments — 01
- Technology updates
- Disruptive innovations
- New product launches
- Product USPs
- Company expansions
- Competitor tracking
- Under-research technologies
- ……

Dynamics — 02
- New entrants/ start-ups
- Supply chain activities
- New business
- models
- Company financials
- Other initiatives
- ……

4D's

Drivers — 04
- Government policies & regulations
- Litigations
- Customer Insights
- Product ratings
- Influencers
- Other details
- ……

Diversification — 03
- Mergers & acquisitions
- VC investments
- Company collaborations
- Licensing activities
- Exploring alternate applications
- ……

DEVELOPMENTS

Under-research technologies		Tianjin Beiken Medical Technology is researching a clinical trial document management system based on a project data management module and data acquisition and management module. *Source: Patent*
Under-research technologies	COMAKE	Comake Inc is developing a centralized electronic file management system that scans and identifies files across multiple devices and repositories, creating a linked nodal data structure based on unique identifiers, enabling users to access and view all associated data for a requested file. *Source: Patent*
New product launches	HashiCorp	HashiCorp announced the launch of Hermes, an open-source document management system to help streamline writing and document processes. *Source: HashiCorp Blog*
New product launches	impression solutions inc.	Impression Solutions combines breakthrough Document Management workflow automation software, experienced sales support and US based technical specialists to help dealers start, advance, and win more profitable recurring revenues. *Source: Impression Solutions Blog*
New product launches	square9 softworks	Square 9 Softworks, an industry-leading provider of business digital transformation solutions, has announced a new product offering that takes advantage of artificial intelligence and machine learning to automate document capture and data extraction. *Source: Square 9 Press Release*
New product launches	CyanGate	CyanGate today announced the launch of the new Desktop App for S-Drive, a document management solution for Salesforce.com. The app helps reduce the need for custom integrations. *Source: S-Drive Press Release*
New product launches	oneView	One View introduces a WebScan utility allowing auto dealerships to conveniently scan documents directly into the Vault document management system using any TWAIN-based scanner. *Source: OneView Press Release*
New product launches	Document Compliance Network	Document Compliance Network (DCN), a leader in eliminating paperwork and automating the collection, storage, tracking, auditing, and sharing of food safety documentation, has launched its newest version of its food safety software. *Source: PR NewsWire*
New product launches	LiquidText Better than Paper	LiquidText announced its Enterprise Edition which provides document management integration, enhanced security, greater privacy, and data location control. *Source: KM World Article*

DYNAMICS

New entrants/startups	iDox.ai	IDox.ai, a cutting-edge AI-powered document management platform, is changing the way businesses handle their documents with its core belief that an enterprise's competitive edge lies in the summation of daily individual efforts. *Source: Yahoo Finance*

DIVERSIFICATION

Company collaboration	SignDesk Microsoft	SignDesk, a global leader in digital documentation & contract lifecycle solutions, announces its partnership with Microsoft & G7 CR Technologies to augment the former's cloud deployment capabilities further. *Source: Business Standard*
Company collaboration	matters.Cloud nd netdocuments	Matters.Cloud announced a new partnership with NetDocuments to deliver a seamless integration between the practice management system and the document management platform. *Source: Legal IT News*
Company collaboration	TX2 CONCEPT X DocuWare	TX2 CONCEPT, editor and integrator of EDI solutions, and DocuWare, editor of document management software and Workflow solutions, announce their partnership to meet the 2024 French obligations on electronic invoicing. *Source: TX2 Press Release*
Company collaboration	Softdocs anthology	Softdocs and Anthology have partnered to offer an integrated solution and user experience for schools using Anthology's Student Information System. *Source: SoftDocs Blog*
Company collaboration	Chrome Consulting ENCOMPAAS	Chrome Consulting and EncompaaS offer an AI-driven solution for scalable unstructured content and document management, discovery, analysis, and enrichment of content. *Source: Channel Life Australia Blog*
VC Investments	MACRO	Macro raises $9.3M to layer intelligence on top of digital documents. Using AI, the editor (Macro) pulls out key terms, sections and equations to make documents interactive and hyperlinked. *Source: TechCrunch*

VC Investments	*shinydocs*	Shinydocs, a Waterloo-based digital information management software company, announced that it has raised CAD$16.25 million in funding led by Toronto-based First Ascent Ventures and Export Development Canada (EDC). *Source: InfoSource*
Mergers & acquisitions	M-Files	M-Files has acquired Ment, which now delivers robust document automation capabilities that enable new and existing customers to quickly automate their own documents. *Source: BusinessWire*
Mergers & acquisitions	CMap	CMap, the leading provider of industry-tailored project and resource management software, have announced the acquisition of Atvero, a leading provider of document management software to Architects, Engineers & Construction firms. *Source: CMap Blog*
Mergers & acquisitions	DOCUPHASE	DocuPhase, a prominent provider of business process and accounting automation, has acquired iPayables, a premier enterprise solution for AP automation and supplier management, enhancing their document management, data capture, and payments technologies. *Source: DocuPhase Press Release*

DRIVERS

Government policies	NATIONAL ARCHIVES	The Federal Electronic Records Modernization Initiative (FERMI) is NARA's effort to provide a government-wide, modern, cost-effective, standardized, and interoperable set of records management solutions and services to Federal agencies. *Source: National Archives*

SOLUTION PORTFOLIO – TECHNOLOGY RESEARCH & ADVISORY

IP STRATEGY	TECHNOLOGY INTELLIGENCE	GROWTH & STRATEGY
How best can we proactively manage and monetise our technical knowhow / intellectual property?	How best can we keep abreast of technology trends, competitor activity and headwinds / tailwinds in our domain?	Which technologies do we invest in? How do we ensure quick wins? Speed to market?
▪ IP Portfolio Analysis	▪ Competitor Benchmarking	▪ R&D Strategy Roadmaps
▪ IP Monetisation	▪ Tech / IP Landscapes	▪ Technology Scouting
▪ IP Valuation	▪ Technology Watch	▪ Open Innovation
▪ Prior Art Searches	▪ Market Analysis / Trends	▪ Product Development

GROWTH ADVISORY

INVESTMENT RESEARCH & ANALYTICS

VALUATION & FINANCIAL ADVISORY

TECHNOLOGY RESEARCH & ADVISORY

PROCUREMENT & SUPPLY CHAIN INTELLIGENCE