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INTELLOTRACKER

MICROBIAL CLEANING/APPROACHABLE DISINFECTION JUNE 2023



ARANCA'S QUARTERLY SECTORIAL UPDATE ACROSS FOUR DIMENSIONS....

Developments • Technology updates • Company expansions • Disruptive innovations • Competitor tracking • New product • Under-research technologies • Product USPs •	01 02 4D's	Dynamics • New entrants/ start-ups models • Supply chain activities • Other initiatives • New business •
Drivers • Government policies • Product ratings & regulations • Influencers • Litigations • Other details • Customer Insights •	04 03	Diversification • Mergers & acquisitions • Licensing activities • VC investments • Exploring alternate applications • Company • collaborations •



DEVELOPMENTS

New Product Launch	TRUEARTH	Tru Earth has introduced a dishwasher detergent tablet. It is biodegradable in nature. It is free of chlorine, phosphate, dyes, bleach and 1,4-dioxane. Source: <u>Happi</u>
New Product Launch	令 Lively	Lively has introduced a new product line using probiotic technology which is free from fragrance. It is pH neutral and biodegradable. Source: Trendhunter
Technology/ Innovation	ବ୍ର	Greenpackt® is a patented and sustainable single use packaging system for stand-up detergent pouches. It claims 53% less carbon-di-oxide reductions than polypropylene. Source: Packaging Digest
New Product Launch		V-wholesalers launched the product "Lift", a plant-based surface cleaner which is non-toxic and provides superior cleaning power without causing skin irritation or damage. Source: PR-Newswire
Technology/ Innovation	BLUELAND	The Toilet Bowl Cleaner by Blueland has plant-based cleaning tablets that remove stains and odors with minimal effort required. Source: Trendhunter

	Dynamic	S
New Segment		Power Foam Spray is an innovation of Unilever's brand Domestos. This has a specially engineered formulation that delivers foam which expands and clings to surfaces, and a trigger head that works upside down. The fragrance used in the formulation is 100% biodegradable and the bottle is made with 50% recycled plastic (excluding the trigger and sleeve). <i>Source: Unilever News</i>
New Segment	P&G	P&G fiber technology allows EC30 to reduce packaging material, weight and eliminate unnecessary ingredients. It is combined with 100% renewable energy in manufacturing operations. EC30's products have reduced CO2 emissions from ingredients, manufacturing and transportation by up to 50% vs. traditional liquids. <i>Source: P&G News</i>
New Entrants/ Start-up	Grove	Grove Collaborative Holdings, Inc. announced the launch of its new Grove Co. Fresh Horizons Limited Edition Collection with Drew Barrymore. The collection is sustainable and free from single-use plastic. <i>Source: Business Wire</i>

	Diversification		
Partnership	Henkel)	Henkel and Shell Chemical LP have agreed to a five-year collaboration to replace up to 200,000 tons of fossil feedstocks used in the manufacture of surfactants with feedstocks that are based on renewable raw materials. The renewable-based surfactants will be used in Henkel's laundry product brands, including many varieties of Persil®, Purex® and all® brands. Surfactants are an ingredient in cleaning products. Source: Shell Global	
Mergers and Acquisition	AMERICAN VANGUARD BOSYSTE	American Vanguard Corporation Acquires Assets of American Bio-Systems that produces proprietary formula microhial	
Venture Capital Investment	City of Dencaster Council	The Hygiene Bank received £1,500 to purchase eco-friendly detergent products to support people experiencing hygiene poverty in Doncaster. The group provides new and unused hygiene, personal care and household cleaning products via community partners such as foodbanks, schools and homeless support organizations. <i>Source: City of Donacster Council</i>	

	Drivers	
Litigation	P&G	P&G has been accused of greenwashing by a New York citizen Darlene Hangen-Hall. In the complaint, Hangen-Hall alleges that Gain laundry detergent, specifically Gain Original Aroma Boost, is falsely marketed as being "environmentally friendly" in order to attract eco-conscious customers. Source: Bestlife
Regulations		The CMA will examine the accuracy of 'green' claims made about household essentials such as food, drink, and toiletries to make sure shoppers are not being misled. Source: Competition and Markets Authority
Government Initiative	natural coganic whose surger	Natural & Organic Products Europe has opened visitor registration for ExCel London to be held in April. It will feature more than 700 exhibitors bringing together the best of clean label, free-from and eco-friendly products. <i>Source: <u>Bioeco Actual</u></i>

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Government Polices and Regulation		ECHA's scientific committees for Risk Assessment (RAC) and for Socio-Economic Analysis (SEAC) is looking for the feasibility of banning PFAS (Per- and polyfluoroalkyl substances). The committee will start it's scientific evaluation. <i>Source: ECHA News</i>
Government Polices and Regulation	Fabuloso	The product has been recalled because of the associated risk of bacterial growth. It is due to the lack of appropriate preservative levels which resulted in the growth of Pseudomonas species. Source: Consumer Product Safety Commission
Government Policies and	USDA	The U.S. Department of Agriculture (USDA) inaugurated National Biobased Products Day and highlighted the accomplishments of people and organizations working to improve sustainability.
Regulation		Source: Southeast AgNet Radio Network

SOLUTION PORTFOLIO – TECHNOLOGY RESEARCH & ADVISORY

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IP Strategy	Technology Intelligence	Growth & Strategy
How best can we proactively manage and monetise our technical knowhow / intellectual property?	How best can we keep abreast of technology trends, competitor activity and headwinds / tailwinds in our domain?	Which technologies do we invest in? How do we ensure quick wins? Speed to market?
 IP Portfolio Analysis 	 Competitor Benchmarking 	 R&D Strategy Roadmaps
 IP Monetisation 	 Tech / IP Landscapes 	 Technology Scouting
 IP Valuation 	 Technology Watch 	 Open Innovation
 Prior Art Searches 	 Market Analysis / Trends 	 Product Development

