

INTELLOTRACKER

MICROBIOME IN HAIR CARE

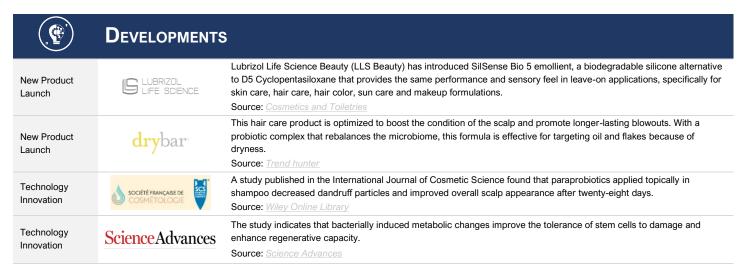
JUNE 2023



ARANCA'S QUARTERLY SECTORIAL UPDATE ACROSS FOUR DIMENSIONS....

Developments **Dynamics** Technology updates Company expansions New entrants/ models start-ups Disruptive innovations . Competitor tracking Company financials New product Under-research Supply chain Other initiatives 01 technologies activities launches New business Product USPs 4D's **Drivers** Diversification Government policies Product ratings Mergers & Licensing activities & regulations acquisitions Influencers 04 Exploring alternate Litigations VC investments applications Other details **Customer Insights** Company collaborations





	DYNAMICS	
Company Expansion	SEPHORA KÉRASTASE	The product contains a complex of salicylic acid, pyrithione zinc, bifidus prebiotic and squalane. This new formulation is designed to dissolve dead skin cells. It powerfully and effectively treats dandruff and flakes, while restoring essential moisture to the hair fiber for lively, healthy hair. Source: Happi
Other Initiative	CRISE	The product controls excessive oil and rebalances the scalp's microbiome. It is made up from blend of green marine algae and a sugar-derived prebiotic to help achieve balance. Source: Glossy

	Diversification	
Company Collaboration	10101 BIOTERA.	This new partnership between Biotera and Target has expanded the distribution channel for Biotera haircare range of microbiome friendly products. The products are made from pre and post-biotic blends that are clinically tested and PETA approved. Source: PR Newswire
Investments	STRAAND	The Australian start-up Straand has received \$2 Million pre-seed investment from Unilever. This fund will be used to expand into the US and other markets. Source: Happi

	Drivers	
Awareness	BIOME PARTIES	BiomeCentric CEO has recently said that the understanding of microbiome products and ingredients has not kept up with its rapid development in beauty and requires more effort in standardization. Source: Cosmetics Design
Accreditation	JD	Jojoba Desert has announced that JD Phyto-Or 1% achieved an 18.10 My Microbiome standard certification, ensuring it as a microbiome friendly product. It is claimed to have beneficial effects for hair and skin. Source: Cosmetics and Tolletries



SOLUTION PORTFOLIO – TECHNOLOGY RESEARCH & ADVISORY

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IP Strategy	Technology Intelligence	Growth & Strategy
How best can we proactively manage and monetise our technical knowhow / intellectual property?	How best can we keep abreast of technology trends, competitor activity and headwinds / tailwinds in our domain?	Which technologies do we invest in? How do we ensure quick wins? Speed to market?
■ IP Portfolio Analysis	 Competitor Benchmarking 	 R&D Strategy Roadmaps
 IP Monetisation 	 Tech / IP Landscapes 	 Technology Scouting
IP Valuation	Technology Watch	 Open Innovation
Prior Art Searches	 Market Analysis / Trends 	 Product Development

