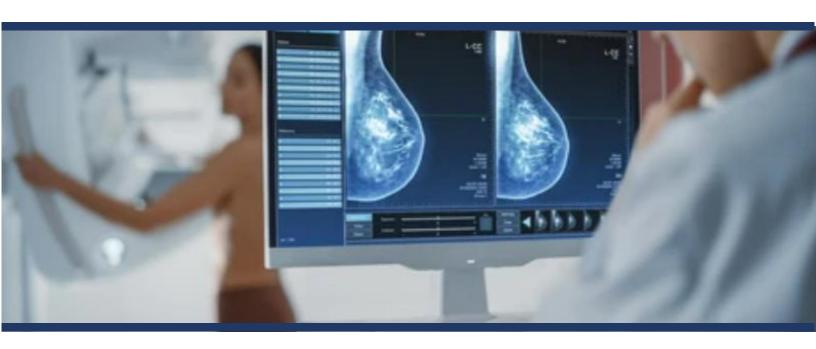


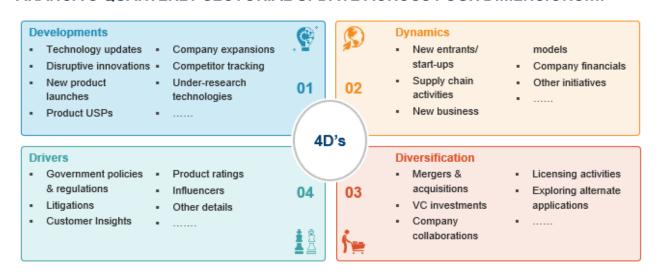
INTELLOTRACKER

At-Home Cancer Management

May 2023



ARANCA'S QUARTERLY SECTORIAL UPDATE ACROSS FOUR DIMENSIONS....





DEVELOPEMENTS New Product EVERSANA® partners with ChemoMouthpiece, LLC to launch and commercialize a medical device that aids cancer patients in /Service Launch EVERSANA managing and treating oral mucositis. CHEMO Source: PR News Wire **New Product** New Jersey Cancer Care initiates remote patient monitoring, aiming for treatment compliance and oncology innovation through 📥 New Jersey /Service Launch connected devices, a patient app, and a clinician portal. Source: Healthcare IT News **New Product** Cue Health has introduced at-home diagnostic test kits, enabling individuals to monitor their health (Colon cancer screening, Vitamin /Service Launch D Test, etc.) conveniently and confidently, empowering them to take charge of their well-being. LifeCell, a well-known provider of stem cell storage and genetic screening, will offer an at-home self-test kit for women in India to MING E- SHEALTH AND FAMILY WELFARE **New Product** screen for HPV, the main cause of cervical cancer. The cost per test will be Rs. 2,500. /Service Launch @ LifeCell Source: Economic Times MSU Health Care offers non-medical personal and companionship care for adults and seniors in Michigan, privately on an hourly **New Product** basis in residences and senior living communities, including those with cancer or stroke. MSU Health Care /Service Launch Source: Company News AIIMS has developed a mobile app providing registered cancer patients with convenient access to information and consultations **New Product** from the comfort of their homes. /Service Launch Source: India TV News Professor Simona Francese's groundbreaking research reveals that analyzing sweat from a person's finger can detect breast cancer effield Technology/ in homes with an impressive 98% accuracy. Innovations Dr. Timothy D. Lyon, a urologic oncologist, highlights in-home intravesical therapy for NMIBC, addressing the challenges of hospital Technology/ visits. Study shows positive outcomes, cost savings, and improved quality of life, making it a promising option. Innovations Source: Urology Times Technology/ Machine learning intervention increased serious illness conversations, reduced end-of-life systemic therapy. Weekly emails, patient 🛪 Penn lists, reminder texts implemented for 16 weeks after 4-week control, with 24-week follow-up. Innovations Endometrial cancer screening at home shows potential to eliminate biopsies, offering a less invasive approach for detection and Technology/ Medscape Innovations Source: Company News **DYNAMICS**

Supply Chan Activities	TESCO	Tesco now offers a unique selection of at-home health tests, including for thyroid issues and bowel cancer, allowing customers to conveniently access them while shopping. Source: Independent News
Supply Chan Activities	Ascension St. Vincent	Ascension St. Vincent offers qualifying individuals free colon cancer screening kits for use in the comfort of their own homes. Source: Indianapolis News
Other Initiatives	dh Deaconess	During Colon Cancer Awareness Month, Deaconess Gateway Hospital promoted awareness by distributing complimentary at-home screening kits to drivers, accompanied by refreshments, and offered the opportunity to schedule colonoscopies. Source: 14News
Other Initiatives	NHS England	NHS in England has launched a unique campaign, sending home testing kits to millions, enabling early detection of bowel cancer. People are urged to use and return the kits promptly. Source: NHS 75 England
Other Initiatives	### LIBERAL	The NSW Liberal and Nationals Government is providing \$2.5 million to create a purpose-built oncology accommodation in Dubbo for cancer patients in Central, Western, and Far West NSW. Source: NSW Health



DRIVERS

Clinical	
Outcomes	



Geneoscopy's phase 3 CRC-PREVENT trial achieved successful primary objectives, demonstrating at-home, stool-based screening test effectively detects colorectal cancer and advanced adenomas in average-risk individuals with high sensitivity and specificity.

Source: One Live

Clinical Outcomes



Urogen Pharma is developing innovative solution UGN-102, which has showed promising results with 75% of bladder cancer patients achieving a complete response when administered at home by a visiting nurse under physician supervision.

Source: Business Wire



Customer Insights



A US patient found home-based colon cancer screening to be a beneficial and convenient option.

Source: MD Linx



DIVERSIFICATION

VC Investment



Macmillan Cancer Support has invested in Neutrocheck, a portable device and app being developed by 52 North Health, to help people with cancer test for neutropenic sepsis from their own homes.

Source: Digital Health

VC Investment

teal health 🤲

Serena Williams' Serena Ventures is among the investors who have provided \$8.8 million in seed funding to Teal Health, a platform prioritizing women's health, beginning with cervical cancer, with a focus on home-based solutions.

Source: Biz Journals

SOLUTION PORTFOLIO – TECHNOLOGY RESEARCH & ADVISORY

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IP Strategy	Technology Intelligence	Growth & Strategy
How best can we proactively manage and monetise our technical knowhow / intellectual property?	How best can we keep abreast of technology trends, competitor activity and headwinds / tailwinds in our domain?	Which technologies do we invest in? How do we ensure quick wins? Speed to market?
 IP Portfolio Analysis 	 Competitor Benchmarking 	 R&D Strategy Roadmaps
 IP Monetisation 	 Tech / IP Landscapes 	 Technology Scouting
 IP Valuation 	 Technology Watch 	 Open Innovation
 Prior Art Searches 	 Market Analysis / Trends 	 Product Development



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