

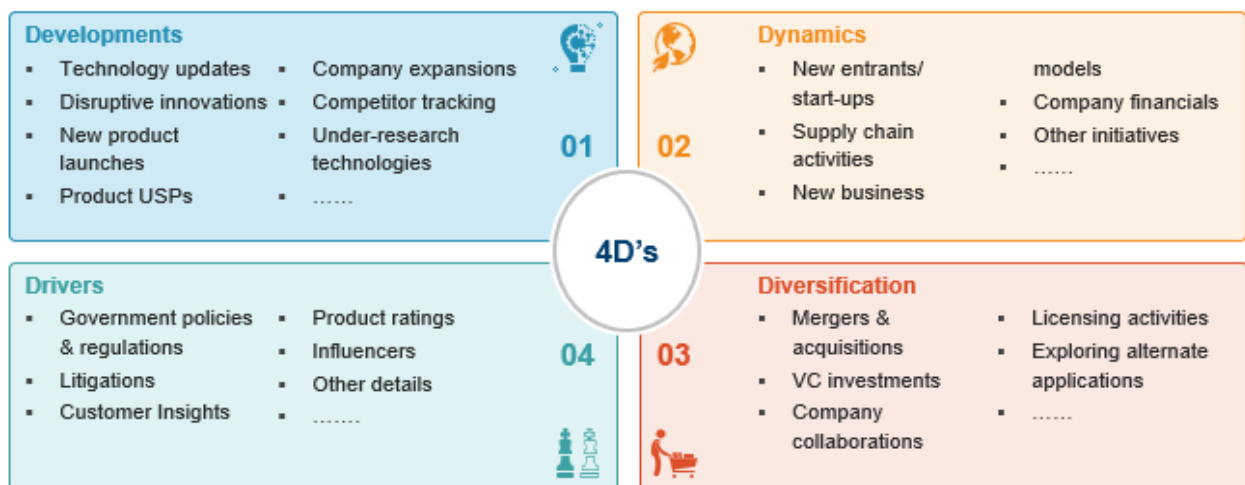
# INTELLOTRACKER

## Shifting Care from Hospital to Home in Chronic Diseases

May 2023



### ARANCA'S QUARTERLY SECTORIAL UPDATE ACROSS FOUR DIMENSIONS....





## DEVELOPEMENTS

Technology/ Innovations		Oxfordshire County Council's iHUB, in partnership with NHS and social care, is using advanced technology and support services to assist older patients in transitioning from hospitals to home. to improve outcomes, discharge process, minimize readmissions. <i>Source: <a href="#">Company News</a></i>
New Product/Services Launch		VCU Health launches Home Hospital, bringing hospital-level care to patients' homes in central Virginia. Aiming to serve 2,000 patients in the first year, Offering alternative to hospitalization for conditions such as sepsis, CHF, and pneumonia. <i>Source: <a href="#">Company News</a></i>
New Product/Services Launch		Mercy and Maribel Health collaborate to offer advanced care at home through Mercy Hospital @ Home, providing hospital-level care and comfort in patients' homes with a skilled team, virtual and in-person visits, monitoring equipment, and comprehensive services. <i>Source: <a href="#">Company News</a></i>
New Product/Services Launch		Virginia Mason Franciscan Health provides Home Recovery Care, offering medical treatment at home instead of a hospital. Available at St. Joseph Medical Center in Tacoma, Washington. <i>Source: <a href="#">Company News</a></i>
New Product/Services Launch		Wexner Medical Center partnered with DispatchHealth to offer Hospital Care at Home, providing inpatient hospital services at patients' homes. Benefits include improved recovery, reduced complications, and higher patient satisfaction. <i>Source: <a href="#">Company News</a></i>
New Product/Services Launch		Biofourmis partners with Augusta University Health (AU Health) for a four-year collaboration to enhance Virtual Care at Home. The focus is on improving patient experience, reducing hospital readmissions, and achieving favorable outcomes. <i>Source: <a href="#">Company News</a></i>
New Product/Services Launch		The new NHS plan focuses on personalized home support for elderly and vulnerable individuals, reducing hospital visits, expediting treatment, and improving ambulance response. <i>Source: <a href="#">Company News</a></i>
Company Expansions		The home-based hospital model merges virtual technology and in-person care, providing hospital-level services at patients' homes. It surpasses admissions targets, with positive feedback, particularly from patients with chronic conditions appreciating home care. <i>Source: <a href="#">Company News</a></i>
Company Expansions		The company has expanded remote patient monitoring, treating over 5,000 patients with 350+ diagnoses and lowering the costs by 30-40% on a risk-adjusted basis, outperformed post-acute facilities, and reduced hospital readmissions. <i>Source: <a href="#">Beckers Hospital Review News</a></i>



## DRIVERS

Product Ratings		Masimo's Patient SafetyNet and Replica have received Vizient's Innovative Technology Designation. Patient SafetyNet is a centralized remote patient monitoring platform, and Replica is a mobile app for accessing continuous patient data. The Masimo Hospital Automation platform enables automated charting and resource optimization. <i>Source: <a href="#">Business Wire News</a></i>
Customer Insights		WellSpan Health launched its home hospital program in September 2020, drawing on insights from existing hospital-at-home systems. The program has shown positive outcomes and patient satisfaction. <i>Source: <a href="#">Chief Health Executive</a></i>

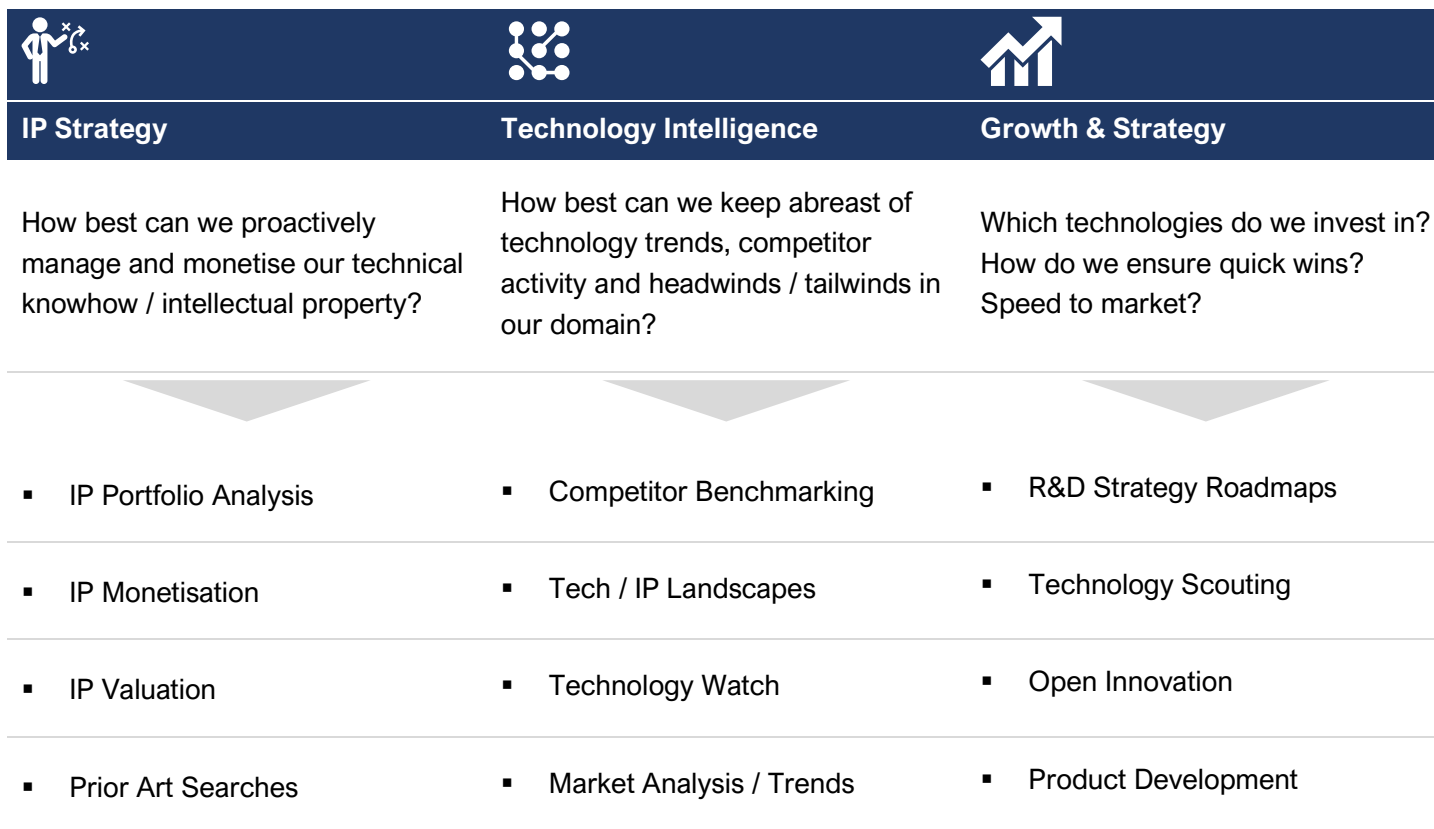


## DIVERSIFICATION

Mergers & Acquisition		Amazon acquired One Medical, expanding accessible primary care through the One Medical app for improved health outcomes and care experiences, empowering individuals to take control of their healthcare journey from home. <i>Source: <a href="#">Company News</a></i>
Company Collaboration		BAYADA Home Health Care and Maribel Health are partnering to launch a platform that expands acute care at home, aligning with their shared goal of making the home the core of the health system. <i>Source: <a href="#">Company News</a></i>
Company Collaboration		Best Buy Health and Atrium Health are collaborating to create home-based hospital solutions, improving care and easing emotional and financial burdens for patients and caregivers. <i>Source: <a href="#">Company News</a></i>

Company Collaboration		Philips and Masimo are partnering to enhance home telehealth patient monitoring with the Masimo W1 health tracking watch, integrating with Philips's ecosystem to advance telemonitoring and telehealth capabilities. <i>Source: Company News</i>
Company Collaboration		Biofourmis partners with Orlando Health to provide hospital-level care at home in Central Florida, enhancing patient comfort and accessibility. <i>Source: Company News</i>
Company Collaboration		Contessa Health partners with Virginia Mason Franciscan Health to launch VMFH Home Recovery Care, reducing readmission rates by 44% and hospital stays by 35%. <i>Source: Home Healthcare News</i>
Funding		The Massachusetts Advanced In-Home Care Technology Center (MassAITC) has disbursed the initial portion of \$1.7 million to fund pilot projects that explore innovative applications of AI and advanced technology in in-home care. <i>Source: Company News</i>
Funding		Sena Health partners with Care2U, an in-home acute care provider, to advance the Sena Health Technology Platform and expand opportunities for home-based healthcare. <i>Source: LinkedIn News</i>
Funding		General Catalyst leads Maribel's \$25M Series A, creating compassionate healthcare that brings care to homes and communities. Funding attracts talent and partnerships, advancing our vision for accessible, high-quality healthcare. <i>Source: Company News</i>

## SOLUTION PORTFOLIO – TECHNOLOGY RESEARCH & ADVISORY





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