aranca

INTELLOTRACKER

Sugar Replacer

May 2023



ARANCA'S QUARTERLY SECTORIAL UPDATE ACROSS FOUR DIMENSIONS....

| Developments • Technology updates • Company expanse • Disruptive innovations • Competitor tracking • New product • Under-research technologies • Product USPs • | | Dynamics New entrants/ start-ups Supply chain activities New business | models Company financials Other initiatives |
|---|-------|---|--|
| Drivers • Government policies • Product ratings & regulations • Influencers • Litigations • Other details • Customer Insights • | 04 03 | Diversification Mergers & acquisitions VC investments Company collaborations | Licensing activities Exploring alternate applications |



DEVELOPMENTS

| \smile | | |
|------------------------|-----------------|--|
| New Product launch | Supplant | Supplant is about to launch a low-cost substance made of waste plant fibers that mimics both the taste and texture of real sugar. The new product is derived from agricultural side stream doesn't only act as a sweetener but as a probiotic with health benefits such as increasing fiber in regular consumers. |
| | | Source: The Cool Down |
| New product launch | eló | After unlocking full access to a \$24.5m series A fundraise, North Carolina based food-tech Elo Life Systems is on track to launch in 2025 at least two forms of its new natural high-intensity sweetener "inspired by monk fruit," which will be more sustainable, affordable, and reliably available in higher quantities than current monk fruit sweeteners. Source: <u>Beverage Daily</u> |
| Technology/Innovations | Arzeda. | Arzeda, a protein design company, has developed and scaled its ProSweet Enzymes that will allow sweetener companies to efficiently – and cost effectively – make Reb D and Reb M from stevia leaf extract. Source: World Bakers |
| Technology/Innovations | S weegen | Sweegen is exploring novel sweeteners such as sweet Brazzein and modern stevia technologies like Reb M made from bioconversion. |
| | | Source: Food Ingredients First |
| Technology/Innovations | Repter | Dr Pepper has debuted the newest flavour innovation in its permanent portfolio: Dr Pepper Strawberries & Cream Zero sugar which will be offered in 12oz. 12 packs. |
| Research Publication | | Source: <u>Beverage Daily</u> The prebiotic Galactooligosaccharide (GOS) provides a promising replacement for sugar in gummy products, even improving shelf-life, research concludes. Source: <u>Nutra Ingredients</u> |
| Clinical trial | | Fiber SMART – a low glycemic non-GMO resistant dextrin with prebiotic properties available from tapioca or corn. A clinical trial conducted with Murdoch University Centre for Molecular Medicine and Innovation Therapies showed that the product does not cause harm to the gastrointestinal tract, even at a doubled dose. Source: Food Ingredients First |

| DYNAMIC | S |
|----------|--|
| PEPSICO | PepsiCo has reformulated Pepsi Zero Sugar to reduce caffeine, remove ginseng and tweak the sweetener system and have also launched a marketing campaign that give consumers the opportunity to redeem up to 10 million free Pepsi Zero Sugars starting during the NFL Playoffs through the Super Bowl. |
| | Source: Travel Tomorrow |
| | Swiftlet believes that developing everyday sugar-reduced food products such as snacks are a key gateway to integrating sugar reduction into APAC consumers' daily diets. |
| | Source: Food Navigator |
| Zevia | Natural soda brand Zevia is sweetening its branding with a new look as it aims to boost its household penetration and eliminate plastic from its supply chain. |
| | Source: Beverage Daily |
| iff | Sweet flavour labs from IFF offers taste modulation technologies that play a key role in improving taste and texture of ice cream with low sugar content. |
| | Source: Bakery & Snacks |
| bonumose | The sugar-substitute company Bonumose has opened a new manufacturing facility in Albemarle County. The new facility will be used to produce a plant-based sugar called tagatose. |
| | Source: <u>NBC29</u> |
| ALCHEMY | Alchemy FoodTech, a Singapore-based carbohydrates and sugar reduction food technology company has announced its expansion into sugar reduction solutions, which is now used in Subway's cookie island-wide and have launched Fibre technology helped to reduce the sugar content in chocolate chip cookie to almost half in the lower sugar version. <i>Source: Tech node global</i> |
| | Zevia iff |

| | Diversification | |
|-----------------------|---|---|
| Company Collaboration | BATORYSMARTBOARDS Dama Inguistant Calabaration | Batory Sweetener Solutions, a sweetener-focused business unit of Batory Foods dedicated to sugar reduction and novel sugar alternatives, has formed an agreement with Canada-based sugar reduction experts NutraEx Food In to distribute the SugarLike® line of products. This agreement is to provide sugar free solutions to US food & beverage manufacturers. <i>Source: Food Industry executive</i> |

aranca

| Company Collaboration | | Dole Packaged Foods is trialing to reduce the sugar content in its pineapple juice coming from BlueTree Technologies. Blue tree uses filtration and absorption technologies. Instead of filtering out all parts of the sugar molecule, the start-up removes disacharides, only. Leaving the monosacharides maintain the sweetness, aroma and mouthfeel association of sugar. <i>Source:</i> <u>Beverage Daily</u> |
|-----------------------|---------------------------|---|
| Company Collaboration | SweetLeaf* | The SweetLeaf and American Diabetes Association partnership will promote healthy alternatives to sugar, drive awareness of diabetes risk and management and help diabetics take action to improve their health. <i>Source: <u>Newswire</u></i> |
| Acquisition | | Sparkalis - global foodtech venture in bakery and chocolate launched by Puratos - has acquired a minor stake in Fooditive that specialises in next-gen plant based ingredients Source: <u>Bakery & Snacks</u> |
| | Drivers | |
| Government funding | 000 BIOFECT NNOVATIONS | Biofect Innovations, maker of a potential sugar substitute, is the \$10,000 grand prize winner of the inaugural Agri-Tech Pitch Competition held through the University of Guelph. Source: <u>University of Guelph</u> |

SOLUTION PORTFOLIO – TECHNOLOGY RESEARCH & ADVISORY

| A <i>C</i> × | | ** |
|--|---|---|
| IP Strategy | Technology Intelligence | Growth & Strategy |
| How best can we proactively manage and monetise our technical knowhow / intellectual property? | How best can we keep abreast of technology trends, competitor activity and headwinds / tailwinds in our domain? | Which technologies do we invest in? How do we ensure quick wins? Speed to market? |
| | | |
| IP Portfolio Analysis | Competitor Benchmarking | R&D Strategy Roadmaps |
| IP Monetisation | Tech / IP Landscapes | Technology Scouting |
| IP Valuation | Technology Watch | Open Innovation |
| Prior Art Searches | Market Analysis / Trends | Product Development |

aranca







INVESTMENT RESEARCH & ANALYTICS







TECHNOLOGY RESEARCH & ADVISORY

2

PROCUREMENT & SUPPLY CHAIN INTELLIGENCE

This material is exclusive property of Aranca. No part of this presentation may be used, shared, modified and/or disseminated without permission. All rights reserved.